

CLEVELAND WATER

MISSION

To provide customers with a reliable supply of safe drinking water and great customer service, with a focus on affordability, while embracing principles of environmental stewardship, openness, equity, and accountability.

VISION

To position Cleveland Water as a leader within our industry and community, helping to make Greater Cleveland a better place to live, work, and raise a family.

VALUES

- Customer focus
- Affordability

Transparency

Accountability

Inclusiveness



OUR CUSTOMERS

We provide water to 80 communities

Direct (Retai) Customers

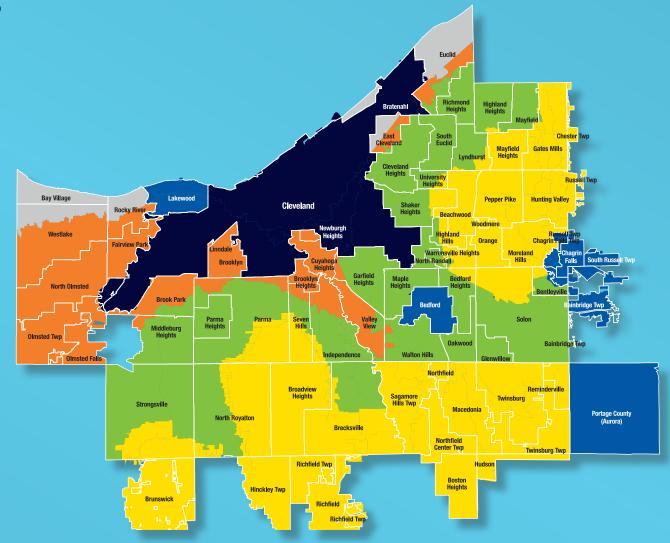
Master (Wholesale) Customers

Emergency (Back-up) Customers

1,400,000 Customers

Largest Water System in the U.S.

446,121
Accounts



LEGEND

City & Suburbs

Corporation Limits

Service Suburbs

Low Service

1st High

2nd High

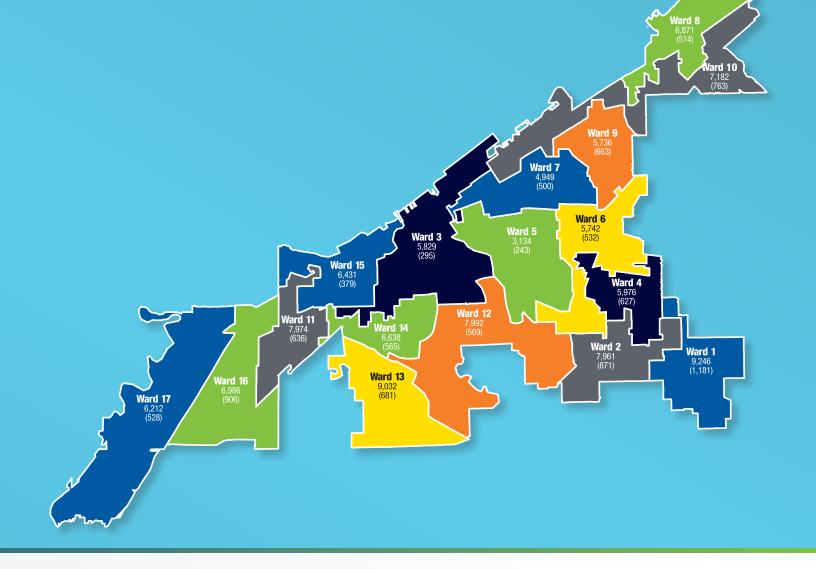
3rd High

Cleveland

CLEVELAND WATER CUSTOMERS BY WARD

119,551
City Accounts

10,453
Accounts with Discount Program



NOTTINGHAM

WATER TREATMENT PLANT



MORGAN
WATER TREATMENT PLANT



Water Plants

5,300
Miles of Mains

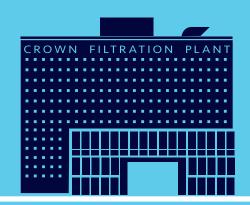
16
Pump Stations

21

Tanks & Towers

CROWN

WATER TREATMENT PLANT



BALDWIN

WATER TREATMENT PLANT



2018 HIGHLIGHTS



Received AMWA Gold Award for Exceptional Utility Performance



Launched Water Distribution
Worker Apprenticeship with 12 Apprentices



Partnered with Cleveland Fire to digitize inspection of 18,495 hydrants



Completed AMR for Cleveland Heights customers

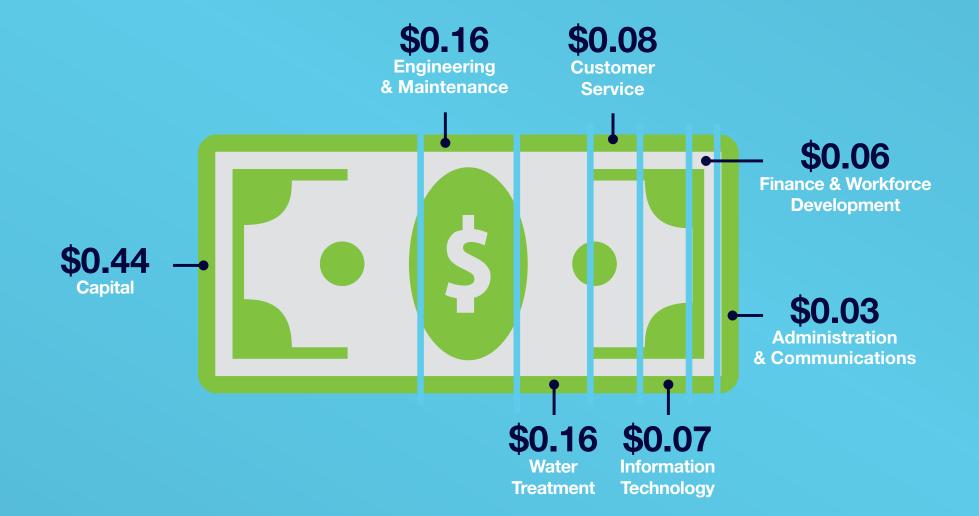
Launched new lead program to maintain coompliance with new Ohio EPA Lead Rules

2019 BUDGET

CLEVELAND WATER	
Total Budgeted Employees	1,205
Beginning Balance	\$194,398,113
Revenue Estimate	\$314,243,912
Total Resources	\$508,642,025
Expense Estimate	\$389,976,157
Projected Ending Balance	\$118,665,868
Debt Service Coverage	2.66
Bond Rating Revenue – Moody's	Aa1
Bond Rating Revenue – S&P	AA+

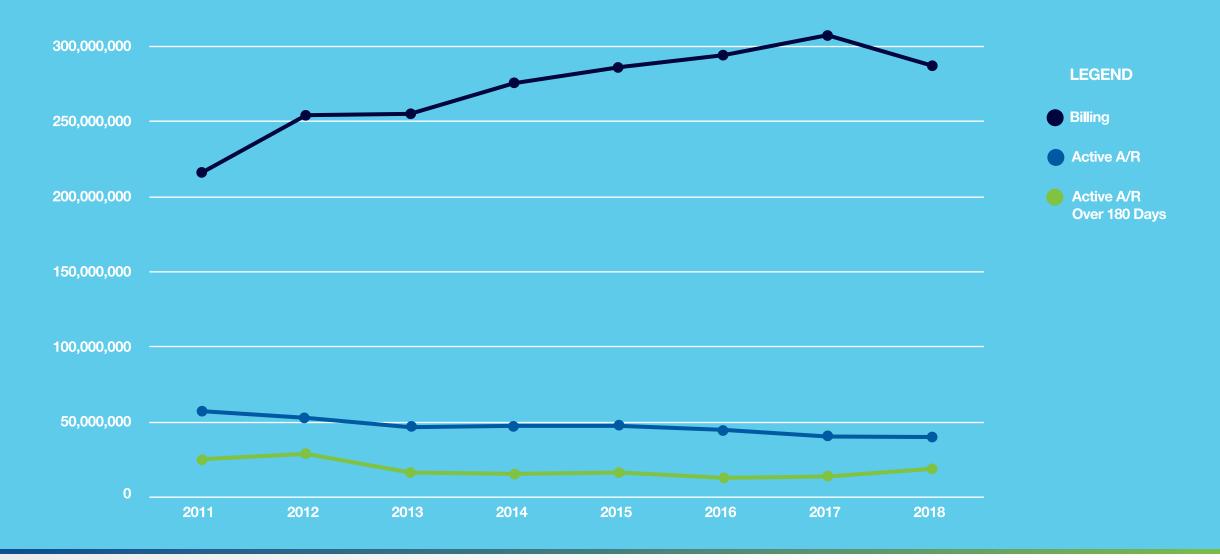
CATEGORY	BUDGETED EXPENDITURES
Salaries and Wages	\$63,800,715
Benefits	\$25,143,777
Other Training & Professional Dues	\$664,389
Utilities	\$34,937,277
Contractual Services	\$21,216,885
Materials and Supplies	\$21,216,885
Maintenance	\$21,962,833
Claims, Refunds, Maintenance	\$5,156,089
Interdepartmental Charges	\$14,344,144
Capital Outlay	\$62,774,000
Debt Service	\$75,278,579

WHERE YOUR DOLLAR GOES



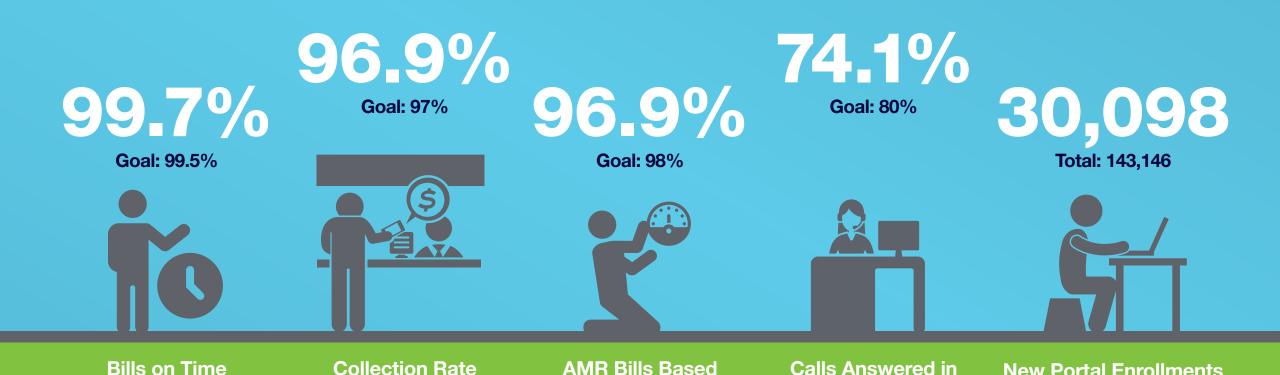


ACTIVE ACCOUNTS RECEIVABLE 2011-2018





CUSTOMER SERVICE KEY PERFORMANCE INDICATORS



2019 CLEVELAND WATER BUDGET clevelandwater.com 10

on Actual Reads

New Portal Enrollments

90 Seconds or Less

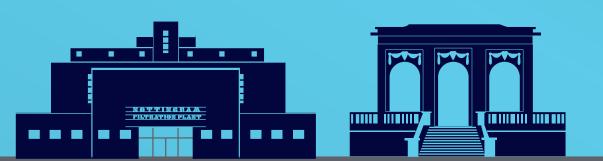
WATER QUALITY STAFF **T** Employees to make safe, high quality water and proactively monitor our water source **Plant Managers Instrument Techs Chemists Water Purification Plant Maintenance Asst. Managers** & Quality Managers & Support Staff & Operators

WATER QUALITY KEY PERFORMANCE INDICATORS

Zero Ohio EPA Treatment Technique Violations

Cleveland Water participates in the Partnership for Safe Drinking Water

- Voluntary program to maintain higher water quality standards than those required by law
- Three of our water treatment plants have achieved Phase III status
- Crown Water Treatment Plant received a Phase IV award in 2015





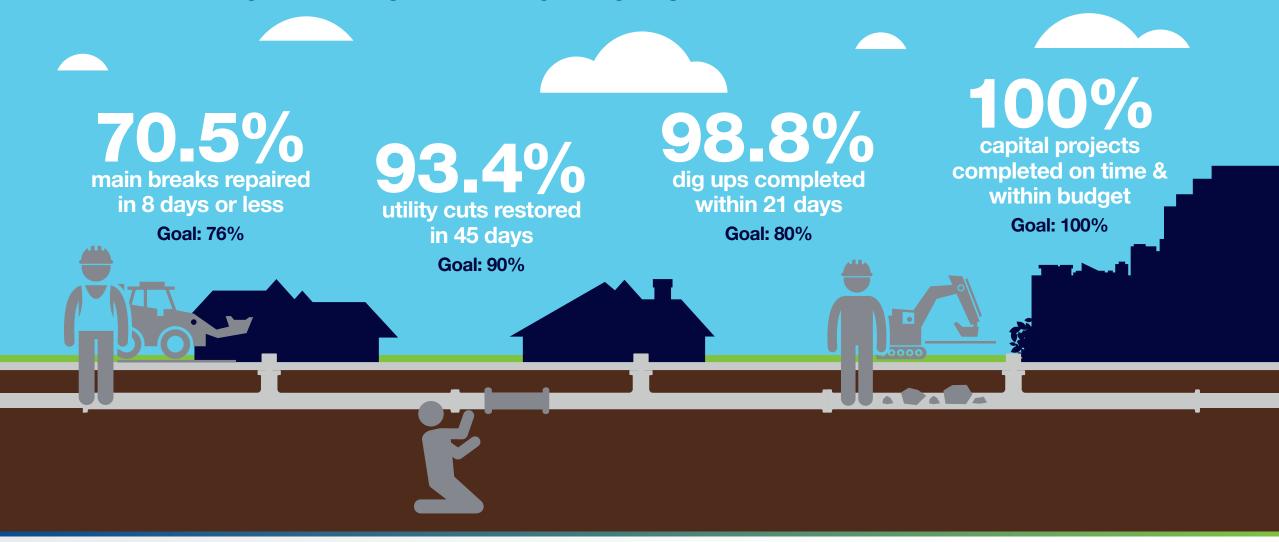




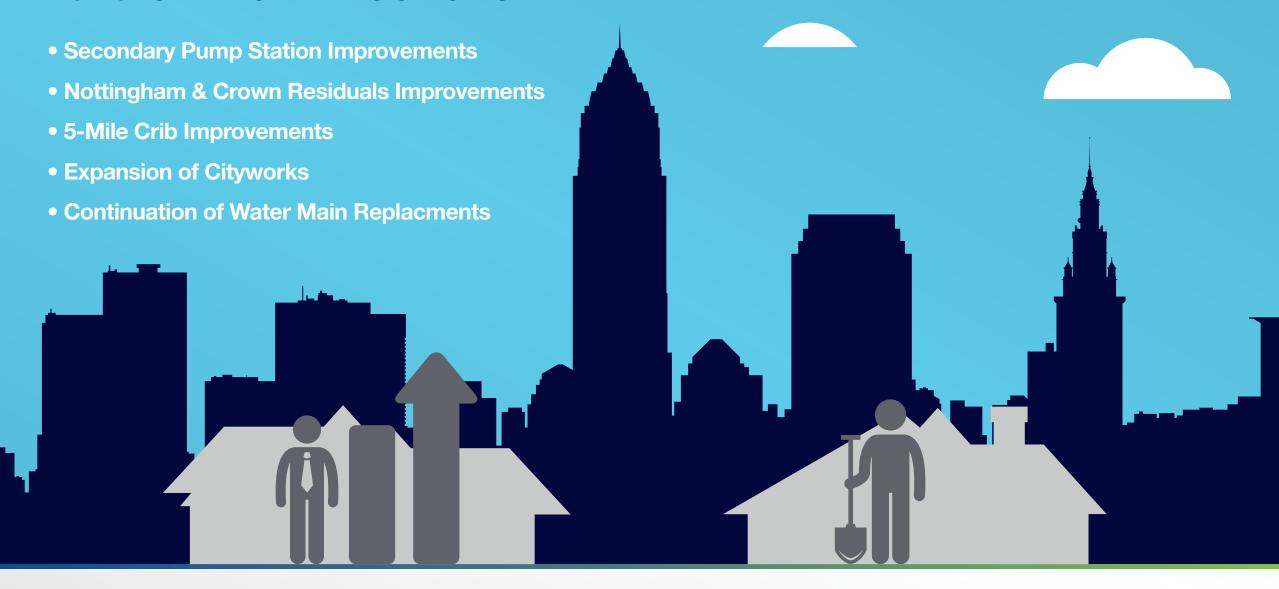
DISTRIBUTION, MAINTENANCE AND ENGINEERING STAFF



DISTRIBUTION, MAINTENANCE & ENGINEERING KEY PERFORMANCE INDICATORS



2019 SELECT PROJECTS





Cleveland Water

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